Achievement System in the World





What We Covered Last Month:



- Discover Your Overall Purpose in Life.
- How to Have Greater Meaning in Your Life.
- A Powerful Way to Find Your Multiple Life Purposes.
- How to Have More Power and Energy in Your Life.
- The Certain Way to Live a Life of No Regrets.
- How to Craft a Powerful Life Mission Statement.



What You Will Learn Today:



- Why People Struggle to Achieve What They Want.
- The 7 Reasons You Must Set Goals.
- Why You Must Become Clear About Your Goals in Life.
- Discover Exactly What You Want even if you're not sure.
- Discover Your Big Why for Each of Your Goals.
- How to Win Back Time.
- High Performance Techniques for Doubling Your Focus.

Why These Are Important:

- You will be able to get anything you want more easily.
- You'll have the power to create the exact lifestyle you want.
- Improve your personal, social life, relationships, career.
- You'll know exactly how to use your mind to overcome any difficult situation and achieve your life's biggest dreams.



Why People Struggle With Goal Achievement



- People Are Stressed and Have Little Time to Plan Their Life.
- They Don't Believe its Possible to Achieve Their Goals.
- They Are Afraid of Trying, in Case They Might Fail.
- They've Already Tried Setting Goals and Have Failed.
- They Have Settled for Second Best for Too Many Years.
- They Think it's Too Hard to Achieve Worthwhile Goals.
- They Doubt Their Own Ability to Change Their Life.
- They Are Not Exactly Sure What They Want.
- They Constantly Give in to Their Own Negative Self-Talk.
- They Are Worried by What Other People Will Think.
- They Believe They Are Not Worthy.
- They Never Even Take the First Step.
- AND Many Other Reasons...



You Must Set Goals!





Why You MUST Set Goals

- If You Don't Set Goals, Your Life Can Drift.
- You Just React to Changing External Events.
- You Can <u>Settle for Second Best</u>, Most of The Time.
- You Can Become Disempowered & Disillusioned.

Benefits of Setting Goals:

- Your Goals Determine Your Future.
- Discover What You're Truly Capable Of.
- Have Greater Impact and Influence.
- Help You Overcome Your Current Limitations.
- Create Forward Momentum in Your Life.
- They Empower You to Create Measurable Change.
- They Allow You to Create a Far Better Life.







Are You Clear On Your Own Goals?!



"Unless you become clear on your goals, nothing much will ever change..."



The Serious Effects of a Lack of Clarity

Long-Term Effects of Lack of Clarity:

- Low on Energy.
- Not Much Enthusiasm.
- Energy is Fragmented just reacting to externals.
- One's Life Can Drift.
- Prone to Complaint.
- Can Often be Unsuccessful.
- Achieve a Far Less Happy Life.
- Less Growth by Avoiding Challenging Situations.
- Experience a Life of Mediocrity.
- Always Settle for Second Best.





The Beneficial Effects of Having Clarity

Long-Term Effects of Having Great Clarity:

- Far More Energy, Enthusiasm, Aliveness and Joy.
- Your Energy is Focussed.
- You Can Be Far More Successful.
- Allows You to Achieve Your Life's True Purpose.
- You Can Achieve a Far More Fulfilling Life.
- Experience Personal Growth + Develop New Skills.
- You Can Experience the Best Life Has to Offer.



Having More Clarity Will Change Your Life — become clear on your goals AND your purpose, and use high performance productivity tools you can achieve anything you want!



How to Discover Exactly What You Want



Goal Brainstorming Sessions:

- Are you clear what your goals are (short, medium and long-term)?
- If not, then write out every goal you ever want to achieve in your life

Create Goals for Every Area of Your Life:

- Finances
- Career
- Relationships
- Recreation
- Health
- Personal growth

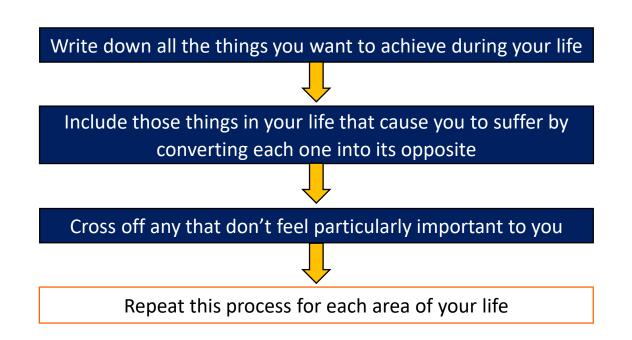


STEP #1 - How to Get Clarity on Your Individual Goals

Goal Brainstorming - Create Goals for Every Area of Your Life:

Finances, Career, Relationships, Recreation, Health, Personal growth







STEP #2 - Discover Your BIG Why for each of Your Goals



The "So That" Exercise:

- "Wants" and "Needs" are different.
- After each of your goals, add the words "so that".
- Fill in your own reason after the words "so that".
- Keep going deeper by adding more "so thats" until you discover your single motivating reason for your goal.

RESULT: You will discover if your goal is truly worthwhile (a need) or its just helping you to avoid some change you need to make within yourself (a want).



STEP #2 - Discover Your BIG Why for each of Your Goals



EXAMPLE GOAL: To work half the time for twice the income

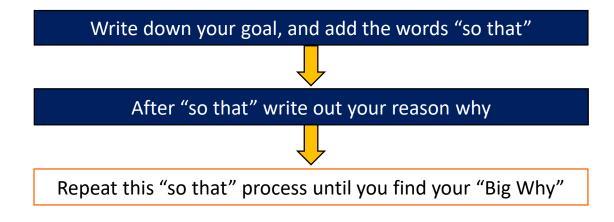
- So that: I have more free time, and I can do whatever I want.
- So that: I can learn new things and experience more of life.
- So that: I can discover what I like doing best.
- So that: I can spend more time doing things that I love.
- So that: I can experience more excitement and passion.
- So that: I can live my life to the fullest.
- So that: I can be deeply happy and truly fulfilled.
- So that: I can be a positive influence on others.
- So that: They can also achieve their goals and become happy.
- **RESULT:** You Discover Your Big Reason Why OR you may find your goal is not really worth pursuing.



STEP #2 - Discover Your BIG Why for each of Your Goals



Here is a process chart to clarify the exercise:



RESULT: You should now have great clarity on worthwhile, meaningful goals and avoid wasting time and energy on goals that may end up being dissatisfying, unfulfilling or that just enable you to avoid things you need to change.



How to Get Clarity on Goal Action Steps





Productivity and Energy



Why is Productivity So Important?

- You Only Get 24 Hours in Each Day.
- You Have Limited Time to Achieve Your Goals in Life.
- Important to Be As Efficient and Effective As Possible.
- Otherwise You May Experience Great Disappointments.

Energy:

- You Get a Limited Amount of Energy Each Day.
- You Need to Save As Much Energy As Possible.
- What is Your Day Like When You Are Full of Energy?
- How Much Do You Get Done When Your Energy is Low?
- Use Energy Optimisation get more done, less stress.



How to Win Back Time

There Are Simple Ways to Achieve Far More Each Day While Dramatically Reducing Stress

- The Age of Mass Distraction attention span is reduced.
- We Get 24 hours Each Day, and Cannot Create More Time.
- We Can Only Change the Way We Do Things.
- Wasting Time Sabotages People's Chances of Success.
- You Can Achieve Far More Than You May Think!
- Sounds Stressful but it is not!
- You Need to Start By Eliminating Wasted Time.





How to Win Back Time



Time is your most valuable possession – you never get more, but you can spend it much more wisely.

FACT: The average American spends 5 hours and 4 minutes watching TV every day. That's 1,849 hours each year, or the equivalent of watching TV 24/7/365 for 16 years of their life!!!

How different would their lives be if they watched just 1 hour less TV and spent that hour pursuing their goals in life?!

STRONG SUGGESTION: Just for 1 day, take account of how you spend each hour of that day. You may be very surprised how much time you could set aside by prioritising your time better.

POWERFUL FOCUSSING QUESTION:

"What's the ONE thing I can do that by doing it, everything else will be easier or unnecessary?"





High Performance Training – what is it?



Brendon Burchard – Founder of High Performance Institute

"High Performance means excelling and succeeding above and beyond standard norms <u>consistently over the long-term"</u>

High Performance Habits:

- High Performance vs Peak Performance.
- Have Greater Success, Fulfilment, Aliveness and Joy.
- Win Back Time activities that waste time & energy.
- Stop Multitasking! it reduces productivity by 40%
- Energisation Breaks every 60 to 90 minutes.
- Improve Health reduce stress and burnout.
- Daily Success Planning achieve your goals faster.



High Performance Tool - Focus Questions



FOCUS:

- 1. What areas in your life would you say need more focus from you right now?
- 2. What are your 3 biggest goals in your personal life over the next 3 months?
- 3. Why are these important to you?
- 4. What are your 3 biggest goals in your professional life over the next 3 months?
- 5. Why are these important to you?
- 6. Are there any areas of your life where you feel your focus is being stolen away by distraction or competing interests?



High Performance Tool – Agency & Habit Questions

AGENCY:

- 1. What areas if your life do you feel you have a really good handle on right now?
- 2. Are there any areas of your life that have needed improving but you have been avoiding improving them?
- 3. Are there any areas of your life that you feel are out of control right now?

HABITS:

- 1. Do you have any daily or weekly habits that you feel are moving you towards living a better life?
- 2. Are there any habits that you always wanted to start or restart?
- 3. If you were going to be 10 x more successful this year than you were last year, what habits would you need to start implementing now?



High Performance Tool – Life Arenas Assessment

This assessment will help you to see your strengths and weaknesses in each area of your life, so you know which areas you may need to focus on more.

Below are several areas of your life to consider when trying to assess your strengths and weaknesses. With each category, give yourself a rating of 1-10. After you complete all categories and scaling, find out your overall score and its implications by adding up all of your ratings.

Categories:

Your Rating:

Yes, very much = 10; No, not at all = 1

Health

1 2 3 4 5 6 7 8 9 10

I feel that my overall physical and emotional health (my wellbeing) is primed and optimised to make me feel energetic, motivated and strong each day. I have the mental and physical stamina to deal with life's challenges and opportunities. I regularly take care of myself so that I feel be my best.



High Performance Tool - Action Indicator Assessment

Categories:

Your Rating:

Yes, very much = 10; No, not at all = 1

Lover

1 2 3 4 5 6 7 8 9 10

I feel a consistent, deep, trusting, appreciative, soulful, loving connection with my significant other. I am patient, respectful and attentive to my partner's needs.

Family and Friends

1 2 3 4 5 6 7 8 9 10

My immediate social circle of family and friends brings connection, fun and positive energy into my life. I seek out positive people and I do my very best to bring positive energy and real authenticity into all my relationships.

Mission

1 2 3 4 5 6 7 8 9 10

I feel clear, energised and fulfilled by my work and contribution to the world. I believe my work or day's efforts adds real value to the world and is a true reflection of my best efforts and contributions. I enjoy the lifestyle my work is helping me experience in life.



High Performance Tool – Action Indicator Assessment

Categories:

Your Rating:

Yes, very much = 10; No, not at all = 1

Finances

1 2 3 4 5 6 7 8 9 10

I have the level of abundance I need to have a stable income and lifestyle I desire for myself and my family. I earn and invest at the levels I had hoped for at this time of my life. I have a clear vision for improving my finances and lifestyle in the next few years.

Hobby

1 2 3 4 5 6 7 8 9 10

I have a passionate past-time that allows me to express, enjoy or develop myself outside of my job/career. I give enough time to the things I love in life.

Spirit

1 2 3 4 5 6 7 8 9 10

I feel connected to the present moment and vitally alive in my spirit. I am congruent with my beliefs and behaviours and I keep my faith and values at the forefront of my decisions and daily actions.



High Performance Tool – Action Indicator Assessment

TOTAL SCORE

Add the numbers to get a total score

If in tallying all of your ratings you didn't end up with a score of at least 50 then it's likely you have not been firing on all cylinders this year. If your score is 80% or above you're already a High Performer!

Spend some time looking at each area of your life that didn't get a score of at least 7, and ask yourself what habit or action could I begin to increase my score and my happiness in this area?

In other words, do the hard work of thinking about how to increase your ratings. If you did score 8 or more in any area, then ask yourself "How can I ensure my momentum in this area, and can I apply any lessons I've learned in this area to any of the others to improve them?"



High Performance Tool - Qigong for Energy, Focus and Brainpower

Phase 5

Phase 1



Phase 2

Warning: One of these exercises involves standing on one leg, which may not be suitable for you if you have poor balance or if you're currently overweight, or if you suffer from any condition that could make this exercise a risk for you. Always consult your doctor before starting any new exercise routine!

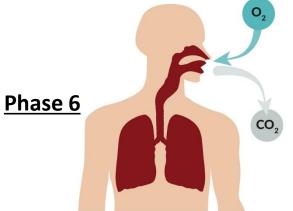
Phase 3

Phase 4











What We Have Covered

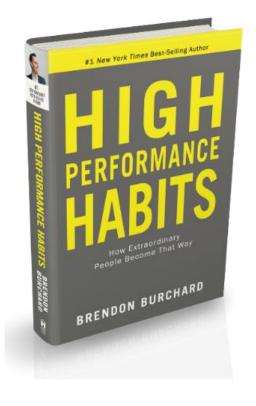


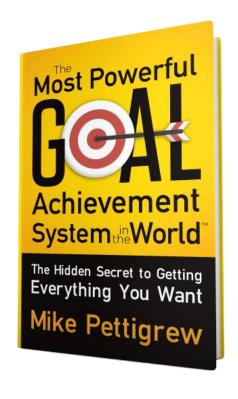
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Recommended Resources







- > The One Thing: Gary Keller and Jay Papasan
- > High Performance Habits: Brendon Burchard
- > The Most Powerful Goal Achievement System in the World: Mike Pettigrew





Questions & Answers

